

— COMPLETE GUIDE —

# HOW TO SHIP TO CANADA

WITH GLOBALPOST

Learn About International Shipping  
Carriers, Customs Forms & More!



 **GlobalPost**<sup>®</sup>

# Key Reasons To Expand Business In Canada



**\$40**  
**BILLION**

## CANADIAN E-COMMERCE INDUSTRY

In 2020, retail e-commerce sales of physical goods in Canada amounted to 29.9 billion U.S. dollars and are projected to increase to 40.3 billion U.S. dollars by 2025.\*



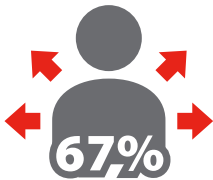
## CANADIANS SPEAK ENGLISH

Canada is one of the easiest international markets to penetrate because English is one of their main languages. There's no need to worry about translations and language barriers.



## ESTABLISHED INFRASTRUCTURE

Canada has an established e-commerce infrastructure, including broadband internet access and widespread mobile phone usage for completing online transactions. Canada Post delivers to 16 million addresses daily and offers real-time tracking, making it an easy choice over other carriers. The carrier is responsible for delivering 2 out of 3 packages in Canada.



## CANADIANS SHOP ABROAD


Canadian consumers love American products and they are willing to shop abroad. In fact, Canadians shop more abroad than they do domestically, with 67% of purchases going to other countries.

\*Source: [www.statista.com/statistics/289741/canada-retail-e-commerce-sales](http://www.statista.com/statistics/289741/canada-retail-e-commerce-sales)

# Choosing a Shipping Carrier for Your Canadian Shipments

## Evaluating Carriers on Shipping Costs

There are many carrier options to choose from when shipping packages to your customers in Canada. Remember, based on the carrier you select, you might pay additional fees and surcharges. GlobalPost does not include any extra fees to deliver packages to Canadian destinations.

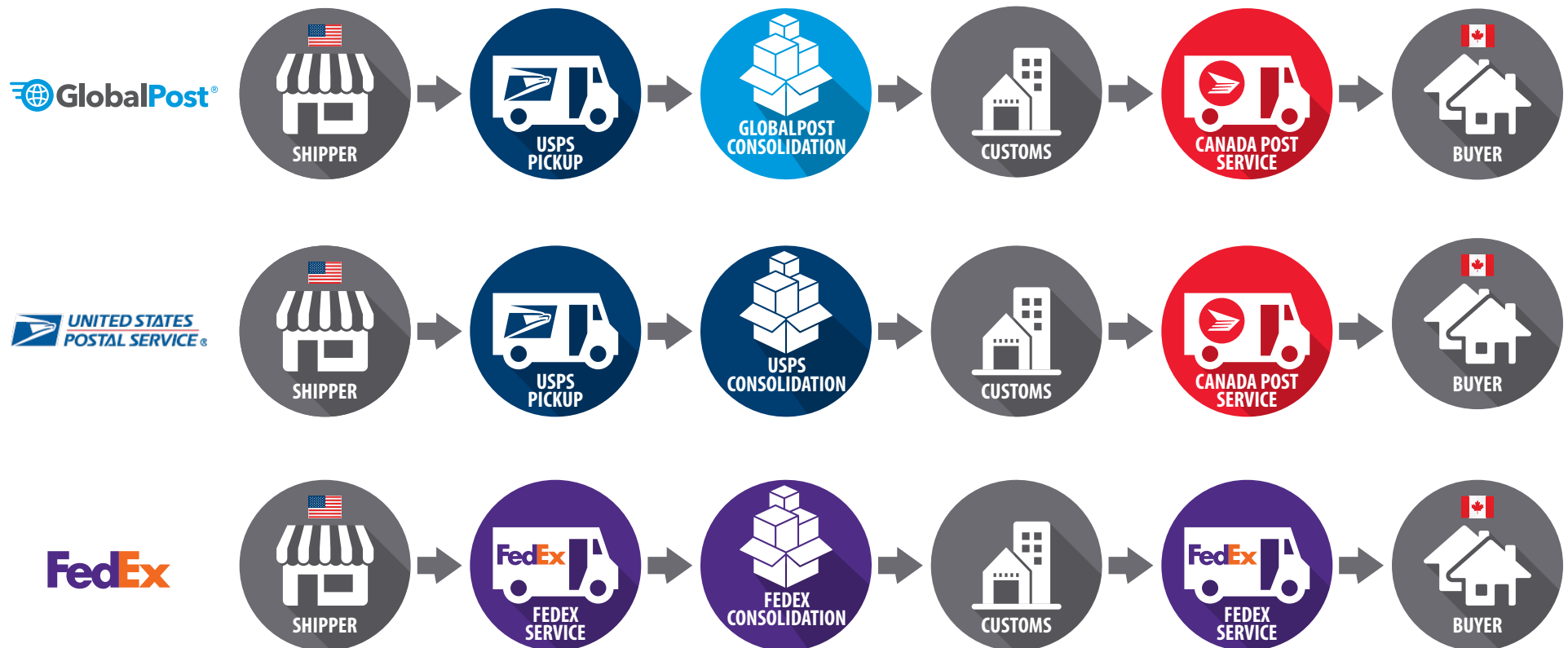
 UNITED STATES POSTAL SERVICE®	 GlobalPost®	 FedEx
3-5 BUSINESS DAYS DELIVERY <b>PRIORITY MAIL EXPRESS INTERNATIONAL</b> <b>\$51.81</b>	3-5 BUSINESS DAYS <b>GLOBALPOST PLUS™</b> <b>\$19.56</b> <b>LOWEST COST</b> ✓	1 Day <b>FEDEX INTERNATIONAL PRIORITY®</b> <b>\$116.26</b>
6-10 BUSINESS DAYS DELIVERY <b>USPS PRIORITY MAIL INTERNATIONAL</b> <b>\$38.57</b>	5-8 BUSINESS DAYS <b>STANDARD INTERNATIONAL</b> <b>\$20.03</b> <b>LOWEST COST</b> ✓	2-5 Days <b>FEDEX INTERNATIONAL ECONOMY®</b> <b>\$105.65</b>
11-20 BUSINESS DAYS DELIVERY <b>USPS FIRST CLASS PACKAGE INTERNATIONAL SERVICE</b> <b>\$20.19</b>	8-15 DAYS <b>ECONOMY INTERNATIONAL</b> <b>\$19.03</b> <b>LOWEST COST</b> ✓	2-7 Days <b>FEDEX INTERNATIONAL Ground®</b> <b>\$31.58</b>

Rates are for a 2lb package and include Fuel Surcharge and Residential Surcharge for all services

# Choosing a Shipping Carrier for Your Canadian Shipments

## Evaluating Carriers on End-to-End Delivery

FedEx handles package delivery from the sender in the U.S. to the recipient in Canada. On the other hand, GlobalPost handles the package up to customs, after which the package is handed over to Canada Post to handle delivery to the recipient.



# GlobalPost Shipping Options

If you are shipping your packages to Canada using GlobalPost, you can choose from several mail classes based on cost and delivery speed.



GlobalPost Mail Class	Delivery Time	Weight Limit	Shipping Rates (2 lb. Package)
GlobalPost Plus™	4 to 5 Business Days	70 lbs.	\$33.30
GlobalPost Standard International	6 to 10 Business Days	66 lbs.	\$20.03
GlobalPost Economy International	Varies by destination	4.4 lbs	\$19.03

## Consolidate and Save more with SmartSaver Bundle™

Are you shipping more than 5 international packages a day? If so, you may be eligible for at least a 10% discount. You must consolidate your packages prior to shipping them to our sorting facility but there's no need to pre-sort packages by destination. In fact, we make shipping to our sorting facility through our proprietary SmartSaver Bundle feature!

## Ship it in yourself for deeper discounts

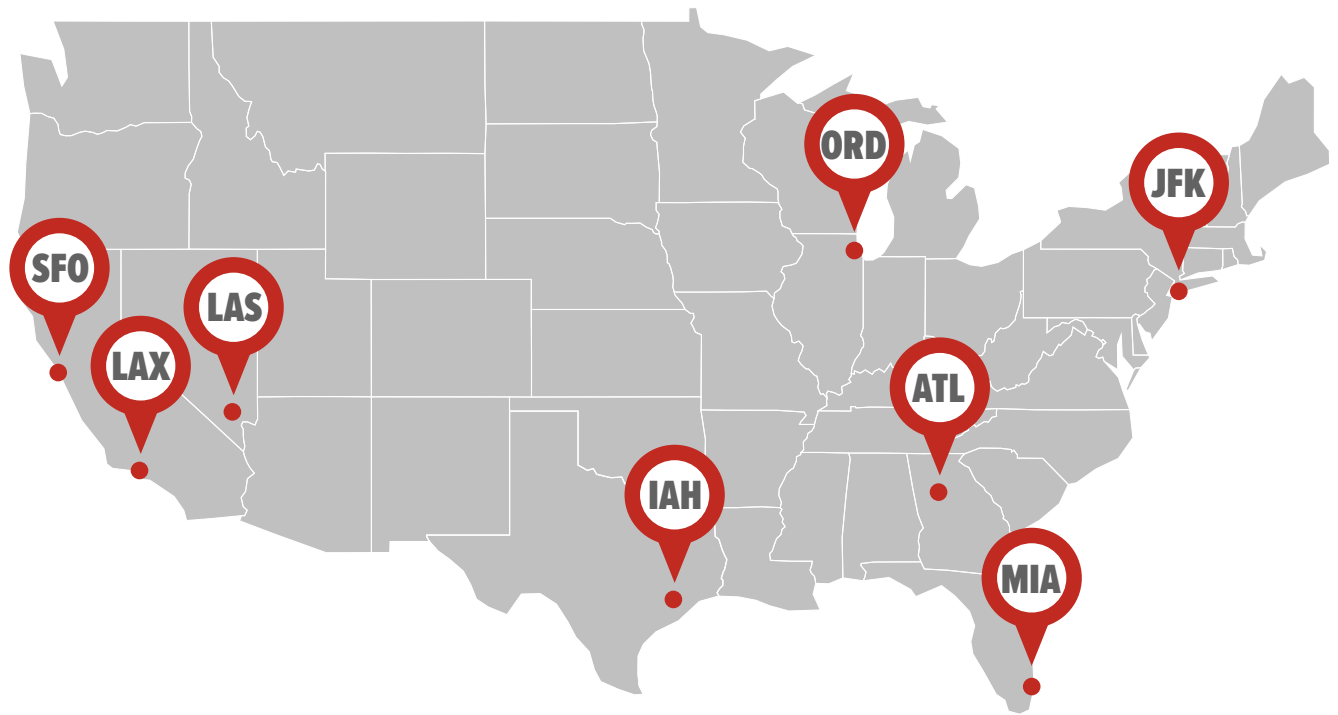
Do you want to drop off your shipments or have access to other ways to ship in your packages? Use your own carrier to ship your consolidated shipments to our sorting facility and you can receive up to another 10% discount. Ask your sales representative today for more information.

# Shipping to Canada with GlobalPost Standard

## How much does it cost to ship GlobalPost Standard International to Canada?

GlobalPost enables businesses to ship international parcels fast and affordably, saving you time and money. Our partnerships with global postal carriers and our software-based network allows flexibility, ensuring you get the best service at the lowest rates with every shipment. GlobalPost operates out of eight strategically located processing facilities in the U.S. to ensure your shipments are processed and transported to its final destination in the shortest amount of time possible and at the lowest rates.

Weight	GlobalPost Standard Rate
1lb.	\$20.03
2lb.	\$20.03
3lb.	\$25.78
4lb.	\$27.86
5lb.	\$31.81
6lb.	\$32.85
7lb.	\$34.17
8lb.	\$35.06
9lb.	\$36.11
10lb.	\$37.20





# Duties, Taxes and Tariffs

In most cases, your Canadian buyer is responsible for duties, taxes and tariffs that are imposed on imported goods. It is important you communicate these additional fees to your customers at checkout to avoid unpleasant surprises at the time of package delivery.



Top Item Categories For Online Purchases In Canada		
	1. Clothing	5. Household Goods
	2. Books	6. Movies
	3. Electronics	7. Games
	4. Music	

## Duties and Taxes

### Goods and Services Tax:

There are 3 kinds of duties and taxes for items being imported into Canada:

1. Goods and Services Tax (GST): This is a 5% federal tax that applies to items being sold to Canadian customers for domestic consumption.
2. Harmonized Tax (HST): A handful of Canadian provinces have opted to harmonize their provincial sales tax with the general sales tax and the total rate is known as Harmonized Tax.
3. Provincial Sales Tax (PST): Provinces that do not participate in the HST collection process impose their own taxes at the local level. The tax rate varies by province and can range from 5% to 9.75%.

## Duties Delivered Paid (DDP) vs Duties Delivered Unpaid (DDU)

**Depending on the option you choose there could be extra fees to pay at the door.**

Some carriers allow shippers the option to pay duties and taxes in advance (DDP) or deliver the package with taxes paid by recipient (DDU). DDU shipments typically include a service fee upwards of \$9.95 CAD in addition to the duties and taxes.

The United States Postal Service supports DDU only. GlobalPost offers DDU services via GlobalPost Standard and GlobalPost Economy, and DDP services via GlobalPost Plus.

## Tariffs

**Along with duties and taxes, your Canadian customer may also need to pay tariffs.**

Tariffs depend on the country of manufacture, not the country from where the product is purchased. NAFTA eliminates tariffs on all goods that are manufactured in the U.S. and shipped to Canada. However, if your product includes components that were manufactured outside the U.S., then your Canadian customer will need to pay tariffs on those components.

# What Products Cannot Be Imported Into Canada?

Before you decide to open your shop to Canadian customers, make sure you aren't selling anything that is prohibited or restricted from being imported into Canada. Here are some examples of these items:



Flammable Products



Furs



Lighters



Wine



Margarine



Pens  
(Valued over \$5)



Gold Coins



Tobacco

[Learn more](#) about products prohibited and restricted from being shipped to Canada.



# Shipping Tips



## **CUSTOMS FORMS**

GlobalPost handles all custom forms for you. At the GlobalPost Shipping Center, our team will apply the necessary international shipping labels and customs form to each package using the information you provided.



## **CHECK FOR PROHIBITED PRODUCTS**

Know if your product is prohibited before you start selling!



## **SHOW PRICES IN CANADIAN DOLLARS**

Create an online shopping experience that is tailored to the Canadian consumer: show prices in Canadian dollars along with accurate duties/taxes.

# About GlobalPost

GlobalPost offers a range of domestic and international shipping solutions that simplifies parcel shipping while saving you money. By combining our world-class customer service, easy-to-use technology and seamless integrations with the world's top shipping platforms, we help e-commerce and warehouse sellers succeed domestically and around the world.



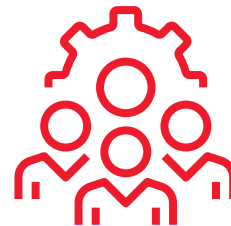
## **COST SAVINGS**

We offer solutions that offset the enormous pressure to reduce parcel shipping budgets



## **TECHNOLOGY**

Seamless integration with Stamps.com/Endicia and the world's top shipping platforms



## **EXPERIENCE**

Our dedicated team has 25+ years of shipping industry experience and are experts in e-commerce, fulfillment, and marketing



## **TRUST**

GlobalPost is part of the Stamps.com family, the leading USPS shipping provider with over 700,000 customers



## **KNOWLEDGE**

Our shipping experts provide free consultation that results in improved efficiency and lower rates